



Te Korowai
Hauora o Hauraki

ANNUAL REPORT 2015





TRUSTEES

Chairperson

Harry Mikaere

Vice Chairperson

Lucy Steel

Executive Committee member

Taima Campbell

Executive Committee member

David Taipari

Enrolled Population

6800

Service the entire Thames-Coromandel Peninsula taking in three councils.



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CHAIRPERSONS KŌRERO

Takoto ai te marino, horahia i waho rā.

Hei paki haerenga mō te waka e hoea nei e tātou.

Kei aku pītau whakareia o te waka, e rāhiri ana ngā tai kārangaranga o Tikapakapa i a tātou kia kawē ai i ōna rongo ki runga anō o Hauraki. Whiriwhirila ngā kaha tūātinitini, ngā kaha tūāmanomano ki te kaupapa o Te Korowai Hauora o Hauraki e rangitāmiro nei i a tātou.
Tihei Mauri Ora.

The past 12 months have provided our organisation with many challenges and it is pleasing to see that as we progress toward the end of the year that we have fronted up to those challenges and are making positive improvements in addressing these.

Change is always difficult and whilst it can bring disruption to our business, it also offers up the opportunity for new beginnings.

The board were pleased to see the position of CEO filled in June this year which meant that we could release our board members from their commitment to show leadership and management in our day to day dealings.

Ngā mihi ki a kōrua, Taima and Lucy for your hard work and dedication to our organisation. It is not an easy role to move from governance to operational oversight, and not ideal but our members were able to do so and provide good leadership throughout our transition.

Moving forward our focus now turns to improving our financial position and ensuring that we are able to pinpoint where the pressure areas are in our organisation. With the first and second quarter behind us it is pleasing to see that we are doing just that.

To my fellow Trustees, ngā mihi ki a koutou, your hard work and dedication to our kaupapa and to our whānau of Hauraki does not go unnoticed.

Of note has been the implementation of the new Strategic plan that will help inform the annual plan for our management team and give us the opportunity to focus on our five key strategic areas.

This piece of work will help guide our decision making processes for the next 5 years as we strive to improve on the wellness of our people.

I would also like to take the opportunity to mihi to all of our kāumatua who have helped pave the way for our organisation over the past 21 years. Your contribution has been invaluable and has set the pace for those of us who continue to do your work.

Finally to all of our kaimahi, I just cannot thank you enough for the hard work that you put into making our organisation a great place to access help, advice and care. There is a whakatauki "Ma te huruhuru ka rere te manu" with feathers the bird takes flight. It gives rise to the notion that when we work as one, we will achieve greatness and that is the final message I have, hold on and live by our values, strive to achieve our vision of "Hauraki, as a healthy nation", and work as one to ensure our whānau whom we aim to serve are provided with the best services and health outcomes we can provide.

Nō reira,
Tēnā koutou katoa,

Harry Mikaere
Chair



Chairperson, Harry Mikaere

*Tērā ia ngā wai taketake, ngā wai pūwhero o Hauraki.
Ko te manawa o Tikapakapa e tuku atu ana i tōna ia,
ki ngā kōngutuawa, ki ngā puna kau o Ōhinemuri,
o Waihou, o Piako.*

*Ko ngā wai ēnei i kauria ai e ō tātou tūpuna,
he oranga wairua, he oranga hinengaro, he oranga tinana.
E rere atu ana te aroha ki ō tātou huānga katoa kua riro
i te ringa o Mate.*

*Whāia te ara kirikiri i Tikapa Moana ki Whare-kai-atua,
ka piki ake ki te kōtīhitihi o Te Moenga-i-haua-e-Poutama,
ki reira hoka atu ai ki Rangī-tawhītinui, ki Rangī-tawhītiroa.
E rere rā, e hoki!*

E te hunga mātāpūputu, e kul mā, e koro mā.

*Ka nui te whakamihi o te ngākau i tā koutou manaaki
mai i a mātou,*

*i ngā uri whakatipu o ngā tūpuna o Hauraki whānui.
E ngā tini whanaunga, nei rā te karamihimihi ki a tātou
kua piri mai ki te waiora o tā tātou kaupapa, o Te Korowai
Hauora o Hauraki. Tēnā tātou katoa!*

The past six months have provided many learning experiences and highlighted all of the opportunities that we have to achieve a truly holistic kaupapa Māori health service here in Hauraki.

We currently have four Medical centres which are based in Te Aroha, Paeroa, Thames and Coromandel. These clinics have a combined total of 6800 clients currently enrolled and accessing a variety of health services including primary option care, whānau ora nursing services and of course General practitioner services. We have a very skilled set of GP's and Registered nurses with one of the Registered nurses currently working toward nurse practitioner status and our health care assistants, this whānau is the new model of how we need to work. Ngā mihi ki a koe Sarah and the team from our clinical services.



CEO, Riana Manuel

Debbie and the Oranga o te tangata team are also working hard to ensure our whānau have the best health and prevention programmes on offer and they do amazing work throughout all of our communities. They are also working very closely with our clinics to ensure we can work on key

targets such as smoking cessation, cervical screening and diabetes.

The whānau ora navigators as part of our new contracts are also up and running and creating great opportunities for 80 high needs whānau. These contracts include Whānau Direct funding which will further support whānau toward the goal of improving their disposable income and educational opportunities.

Mental health are one of key priorities for our organisation and it is fantastic to see the great work going on in the Hinengaro team and being lead out by the new manager Michelle Jones. It is a very complex area of work and requires the right mix of clinical practitioners, empathy and determination to see very small changes that lead to major life changes for our clients.

Our Finance team continue to provide us with up to minute information about where we are heading and how much money we have to come and go on. We welcome Mel Shea back to the team as Manager and are very pleased to see the great work going on in terms of supporting the wider whānau at Te Korowai Hauora o Hauraki.

The Operations team lead by Gwendol Welburn is also making great progress particularly in the area of Home Assist services. We need to plan for what will be a very busy future and position ourselves as the preeminent provider of Kaumātua services. The team is also working on a number of E-Solution projects which will see more efficiencies in the way we do our business.

I would also like to acknowledge our Kaumātua Taumata and all of our Kaumātua roopu who help to inform the decision making around Kaumātua services. They provide such insight into a number of issues that directly affect service delivery and service provision

To all of our kaimahi here at Te Korowai Hauora o Hauraki, a massive thanks must go out to all of you as it is your hard work, combined with your absolute commitment to our people of Hauraki that will see 'Hauraki as a Healthy Nation' become not only the vision but the reality for our people.

Nei ra te kara mihi ki a koutou katoa,
Kia ū ki te kauapapa ahakoa te aha,
Mauri Ora.

Riana Manuel

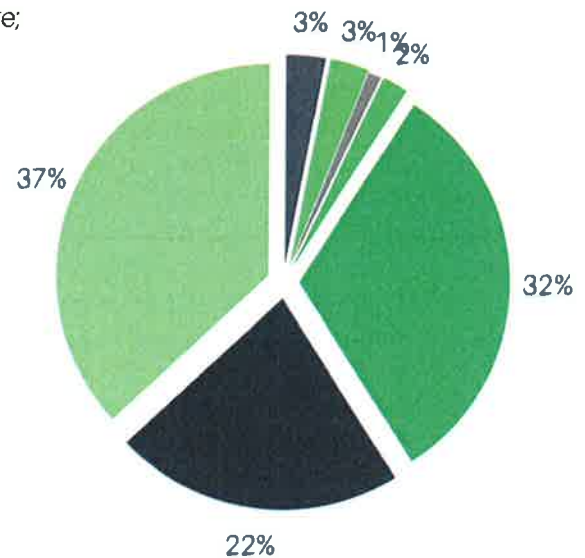
FINANCIAL REPORT 2015

This has been a tough year for us with a loss of (\$351k). Te Korowai has reported losses for 3 out of the last 4 years – a trend that cannot be sustained for the long term. The \$372k gain reported for 2014 was attributable largely to deferred revenue being released.

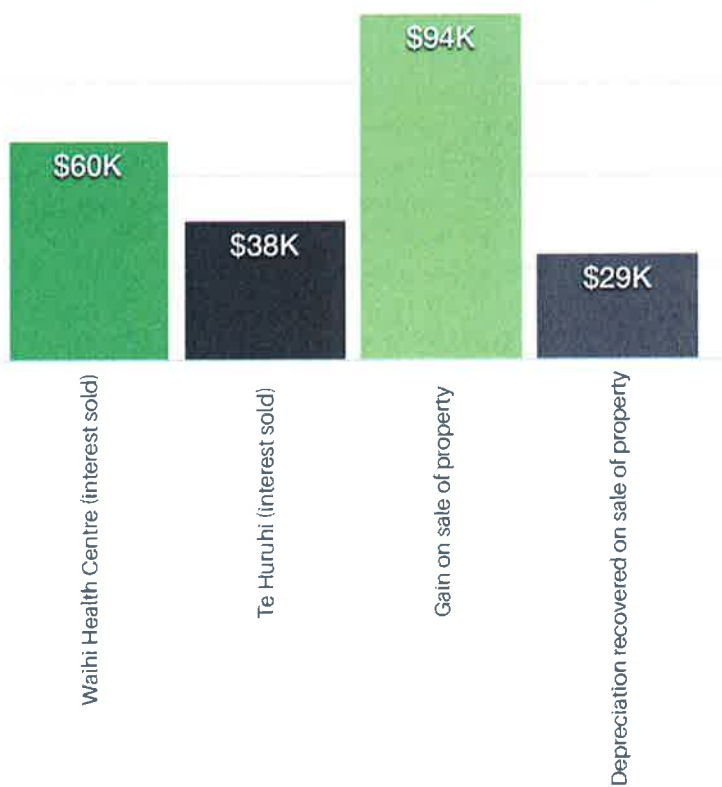
Total revenue of \$8.461m was down \$98k. Our major sources of revenue were;

• Homebased Support Services	\$2.702m	OR	32%
• GP Clinic services/capitation	\$1.917m	OR	22%
• Government contracts	\$3.107m	OR	37%
• Grants	\$231k	OR	3%
• Joint venture	\$221k	OR	3%
• Rents	\$112k	OR	1%
• Other	\$171k	OR	2%

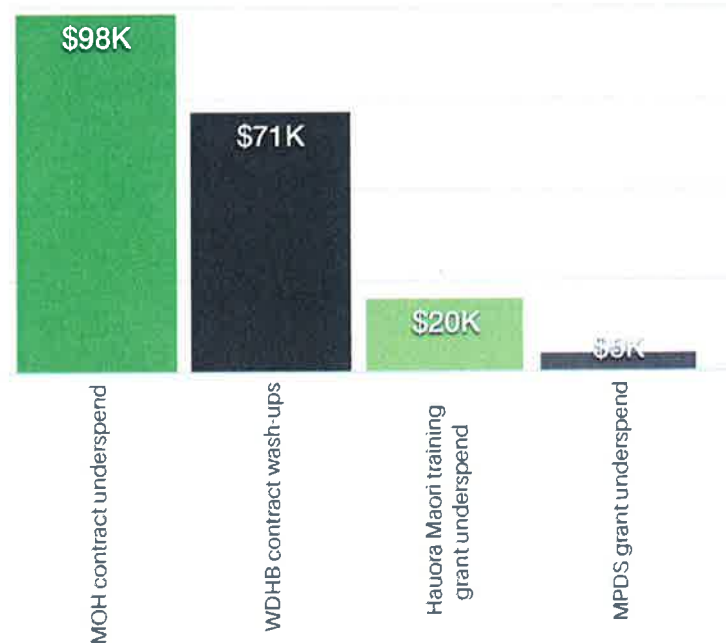
- Homebased Support Services
- GP Clinic services/capitation
- Government contracts
- Grants
- Joint venture
- Rents
- Other



One off revenue sources this year



Revenue deferred as at 30th June 2015 and held in the balance sheet;



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Outlook

We are optimistic that contract FTE's can be filled and sustained going forward and thereby reducing the requirement to 'pay back' revenue received. At the time of writing this report a WDHB wash-up of \$39k was paid and we are awaiting advice from MOH regarding our request to roll over underspends to future years.

Expenditure of \$8.812m was up \$625k. Our biggest expense is our staff cost and this increased by \$616k. GP clinics and Homebased Support Services saw the largest increase in this area, \$181k and \$460k respectively.

A one off expense this year was a finance expense of \$36k on the early repayment of the Housing NZ loan.

Significant savings were achieved in the following areas;

- motor vehicles expenses - down \$17k
- telephone/communication expenses - down \$77k
- general expenses - down \$14k
-

The balance sheet net assets were down \$351k.

Total assets of \$3.546m are made up as follows;

• Fixed Assets	\$2.703m	OR	76%
• Cash	\$103k	OR	3%
• Deposits held	\$32k	OR	1%
• Accounts Receivable	\$671k	OR	19%
• Intangibles	\$37k	OR	1%

Total liabilities of \$2.187m are made up of accounts payable and accruals, deferred income and loans.

• Accounts Payable	\$211k	OR	10%
• Employee entitlements	\$441k	OR	20%
• GST	\$185	OR	8%
• Deferred Income	\$295	OR	14%
• Bank loans	\$1.049m	OR	48%
• Provisions	\$6k		

Outlook

The GP clinic business unit remains an area of focus for management together with returning the HBSS unit to achieving a healthy gross margin.

Melanie Shea ACA
Financial Controller

STATEMENT OF COMPREHENSIVE INCOME

Te Korowai Hauora o Hauraki Inc
For the year ended 30 June 2015

		2015	2014
	Notes	\$'000	\$'000
Grant Income	15	231	327
Government and patient funding		7,726	7,890
Other income	4	504	342
Total revenue		8,461	8,559
Depreciation expense	5a	210	240
Amortisation expense	5a	30	27
Employee benefits expense	5a	6,191	5,547
Other expenses		2,269	2,308
Finance expenses	5b	112	65
Finance costs - net		112	65
Total expenses		8,812	8,187
Profit/(loss) for the year, being total comprehensive income		(351)	372

For and on behalf of the Executive Committee:

H Mikaere
Chairman

L Steel
Deputy Chairman

Date: 27 November 2015



STATEMENT OF FINANCIAL POSITION

Te Korowai Hauora o Hauraki Inc
For the year ended 30 June 2015

As at 30 June 2015

	Notes	2015 \$'000	2014 \$'000
ASSETS			
Current assets			
Cash and cash equivalents	6	135	570
Trade and other receivables	8	671	650
Non-current asset (Held for sale)	7	-	243
Total current assets		806	1,463
Non-current assets			
Property, plant and equipment	9	2,703	2,704
Intangibles	9	37	92
Total non-current assets		2,740	2,796
Total assets		3,546	4,259
LIABILITIES			
Current liabilities			
Trade and other payables	11	1,132	1,334
Provisions		6	6
Borrowings	12	64	62
Total current liabilities		1,202	1,402
Borrowings	12	985	1,147
Total non-current liabilities		985	1,147
Total liabilities		2,187	2,549
Net assets		1,359	1,710
RESERVES			
Retained earnings		1,359	1,710
Total reserves		1,359	1,710



*Our longest serving kaimahi,
ngā mihi ki a koutou.*



ACKNOWLEDGEMENTS

Kaumātua Taumata

Ngā roopu Kaumātua o Hauraki

Hauraki Māori Trust Board

Te Huihuinga o Hauraki Ora

Hauraki Primary Health Organisation

Waikato District Health Board

Ministry of Health

Ministry of Social Development

Ngā whānau o Hauraki



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