TRUSTEES

Chairperson
Harry Mikaere

Vice Chairperson
Lucy Steel

Executive Committee Members
Taima Campbell
Liane Ngamane
David Taipari

Enrolled Population
6782

Servicing the entire Thames-Coromandel Peninsula
taking in three local Councils.
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This past year has been a very successful year for Te Korowai Hauora o Hauraki - from the provision of quality GP clinical health services and Home Based Support Services, to the community based services and events that have been well supported throughout this year. It is the view of the Board that we should continue to advance the highest level of health services to all of our people within our rohe.

The financial performance and position of Te Korowai Hauora o Hauraki has been greatly improved, as you will see in the Audited Financial Accounts from Price Waterhouse Cooper. This has been the result of a lot of hard work and determination both by the senior management team and, of course, all of our kaimahi at the coalface. It means that we can create a much better picture for the next financial year and also signals stability for our organisation. The board congratulates and thanks all our staff for their diligence and hard work.

This year has also seen a much improved position around strategic planning, which has enabled our organisation to better target our service provision. We have our five key priority areas: Tamariki/Mokopuna, Whānau Ora, Kaumātua, Mental Health, and Chronic Disease Management. The Board have received regular reports from the CEO highlighting the work that is advancing these priority areas. We are also pleased to see an increase in our Māori workforce as this has been a major focus for our Board this year.

To all of my fellow Board members, a big thank you for the insights, supporting advice, knowledge, and experiential wisdom that you all bring to this governance board.

Once again I would like to take this opportunity to thank all our kaumātua for all of their mahi and great support to our organisation.

It goes without saying “the most important value in any organisation is its people”. On behalf of my Board, and myself as Chair of this great organisation, I want to thank all of our staff for your sterling efforts in delivering these excellent outcomes for this year to all our people in Hauraki.

Mauri ora kia koutou katoa nga kaimahi o Te Korowai Hauora o Hauraki, kia kaha, kia maia, kia manawa nui.

No reira,
Tena koutou katoa

Harry H Mikaere
Tiamana
Firstly I want to thank all of our whānau who support our services throughout Hauraki. It has been an absolute privilege to serve our whānau and ensure that we create better access and holistic health services in order to progress the vision of our organisation.

Since our last AGM we have worked tirelessly to improve many aspects of our business. This has included the implementation of our strategic plan, securing new contracts, improving access to all of our GP clinics, creation of new systems of care and workforce development, and the introduction of our Nurse Practitioner and GP registrar program.

Whilst we had projected a deficit for the end of our financial year 2016, through new contracting, growth, and development of certain business centres, we have been able to improve the overall financial position of our organisation. This creates stability for our organisation but, more importantly, allows us to progress planning and further development of our services.

We have witnessed wonderful program development such as our pepi wai project which has seen over 60 mokopuna learn to swim, and the driver licence program which has seen just over 30 participants successfully complete learner or restricted driver’s licence programs. Whānau Ora has supported over 90 whānau to set goals and improve their overall financial positions, either through employment or training opportunities.

Development of our workforce has also been a piece of work that we have remained committed to, and this has led to the development of two Nurse Practitioner positions. We have also seen the development of our GP registrar program which has its first Māori GP begin in December. We also continue to grow the number of Māori we have working toward various other qualifications, including as Alcohol and Drug Counsellors, Social Workers, Health Care Assistants, Registered Nurses and Administrators. This has resulted in a 20% increase in our Māori workforce and this further supports our strategic direction.

The introduction of electronic platforms including Health Tap, Manage My Health Electronic Portal, and Shared Electronic Records, means that we have to adapt to the ever-changing landscape of health. These functions will enable our organisation to access services that would previously require travel and will ensure our Clinicians have better support going forward.

The introduction of our Whare Aroha has also been another successful project that we have invested our time and energy into as an organisation. Not only does this whare provide low cost goods and clothing to our whānau, but it will also, in time, provide scholarships for our young people and seed funding for other innovation projects.

We remain committed also to our organisational values ensuring that these are visible in all parts of our organisation. We must continue to hold fast to these kaupapa and ensure te reo me ngā tikanga are interwoven into everything we do. This is what will set our organisation apart.

Finally I wish to thank our kaumātua from all around Hauraki who continue to support our kaupapa, our whānau who continue to use our services across the motu, our partners and providers who we work with to improve our services, and all of our kaimahi for your amazing commitment to the whānau, whānui of Hauraki.

Nāu te rourou, nāku te rourou, ka ora ai te iwi.
TAMARIKI / RANGATAHI

Pēpi Wai was one of our really innovative projects that was driven by the desire to ensure our pēpi were given the best opportunity to learn how to swim.

We were able to ensure 60 of our mokopuna, in partnership with our kohanga reo, attended and completed the pēpi wai program.

This was a real collaboration to ensure that not only did our pēpi learn essential skills, but our parents were given the opportunity to further develop their tamaiti skills.

We also enjoyed a number of projects that sought to improve access for our tamariki to a range of hakinakina initiatives. This was all in an effort to improve the overall health and wellbeing of our tamariki and to introduce new skills.

We have enjoyed the promotion of waka ama, kiorahi, and kapa haka, supporting our annual events throughout Hauraki.

Our rangatahi have once again demonstrated that the future looks bright with the development of our very first Rangatahi Summit. This was an amazing event offering our rangatahi workshops and keynote speakers who would inspire all who attended.

Te Korowai Hauora o Hauraki would like to acknowledge and congratulate our two youth parliament representatives who took part in this year’s youth parliament. Not only did these candidates attend but Te Mata Rangatira also attended the event in Wellington to support their fellow members.

Kei a koutou ngā rangatira ano apopo.

To all of our kaimahi who supported these initiatives, ngā mihi ki a koutou.
WHĀNAU ORA

Whānau Ora has been one of the most exciting initiatives this year. We have supported just over 90 whānau this year with the view to improving their financial position through education and employment.

Our navigators have worked tirelessly to assess, plan and manage opportunities for our whānau to progress their goals.

We have seen Whānau Direct funding reach the whānau who need it most. This has meant that whānau have the opportunity to purchase goods and services to improve their overall wellness.

One of the key successes has been the development of our Whānau Ora driver licence courses. This initiative has seen well over 30 young, and not so young, people successfully achieve both learner and restricted licences.

Having a driver’s licence ensures our whānau are able to apply for jobs and, of course, carry their whānau legally from place to place.

More importantly is the reduction in the amount of fines that these young people would experience if they do not have the correct licences on board.

Into 2017 we must add a further 30 whānau to our program and we look forward to watching our whānau continue to transform.

We also have two of our Navigators completing the Whānau Ora Diploma and look forward to our other kaimahi completing these tohu.

The national conference was attended by two of our team and this was an informative and inspirational opportunity to network and gather ideas about what to do next.

Into 2017 we will be working with the Te Ngira collective to implement our very first regional conference. This will provide training for our kaimahi and feedback from our whānau as to what we could be doing better.

To our kaimahi, thank you for all of your dedication and hard work.
One of the busiest roopu in our organisation is our kaumātua roopu. We are fortunate to have 5 roopu: Te Temu, Moehau, Paeroa, Te Aroha and Whangamata, who operate throughout Hauraki and provide social opportunities and support to the kaumātua of Hauraki. They embody the philosophy of “by kaumātua for kaumātua”.

We have witnessed amazing local events and regional opportunities that we are most privileged to support and attend.

To each of our roopu thank you for all that you do to support our organisation and for proving that age is but a number.

Koia kei a koutou.

Our Home Assist services are steadily growing and we have been so fortunate to have our team transition through a number of changes, and yet remain steadfast in terms of service provision.

The Home Assist team make up 60% of our workforce, and we have spent the past 6 weeks meeting each of our members in their towns and listening to their stories.

With the introduction of new legislation we too will need to look at upskilling our workforce. This will undoubtedly prove to be challenging but worthwhile as we move toward regional provision of services.

Thank you to all of kaimahi for all of the wonderful work you do ensuring our kaumātua can remain in their homes that much longer.
Our clinical services continue to challenge our thinking, and we continue to improve these services each and every week. We want to ensure we can provide our range of services in each of our areas.

We are also actively working to achieve against our health targets. These targets are important in that they seek to improve the health and wellbeing of our whānau. Our cervical screening rates continue to improve, but are markedly down from 12 months ago.

We continue to look at innovations that will further support our clinical services and further reduce waiting times.

Our participation in the virtual health programmes are some of the ways that we plan to achieve this.

To all our hauora whānau, thank you for all of your hard work and care of our whānau.

The Youth Intact team are the newest team here at Te Korowai Hauora o Hauraki and already they are having a massive impact in our kura. This project has put collaboration and best practice at the forefront of the service and its delivery to our rangatahi.

We look forward to seeing and hearing more about this team and their achievements.

We continue to manage a number of mental health contracts and these all seek to improve the wellbeing of our whānau. We also plan to submit applications for new contracts and models of care in 2017. This will ensure the medical delivery model is not the only consideration when working with our whānau.

Ka rere atu tēnei mihi ki a koutou.
This year’s positive financial result can be attributed to Te Korowai Hauora o Hauraki securing two new Whānau focused contracts delivered by the Oranga Te Tangata unit. The momentum in this contract was seen from day one due to the groundwork already completed by the Hauraki Ora collective that ceased September 2015. In addition to this, changes in legislation from 29 February 2016 saw Home Based Support Services funding ceased and replaced by in-between travel and exceptional travel funding. All our travel payments to support workers now align with the Home and Community Support (Payment for Travel Between Clients) Settlement Act 2016.

Total revenue of $9,210m is up $749k from last year. Our major sources of revenue were:

- **Homebased Support Services**: $3,384m OR 37% of total revenue
- **Government contracts**: $3,219m OR 35% of total revenue
- **GP clinic services/Capitation**: $2,200m OR 24% of total revenue
- **Grants**: $164k OR 2% of total revenue
- **Rents received**: $107k OR 1% of total revenue
- **Other**: $136k OR 1% of total revenue

Expenditure of $8,971m was up $159k from last year.
Our business units reported Gross Profits of:

- GP clinics: $83k
- Homebased Support Services: $480k
- Hinengaro (Mental Health Services): $430k
- Oranga Te Tangata (Public Health Services): $889k

Gross Profit

Costs applied to these units Gross Profit are:

- Infrastructure and operational costs totalled $1,075m OR 12% of revenue
- Management and administration costs totalled $568k OR 6% of revenue
- Net surplus $239k

The balance sheet net assets increased $239k.

Total assets of $3,944m comprise:

- Fixed Assets: $2,632m
- Intangibles: $60k
- Cash and cash equivalents: $776k
- Deposits held: $3k
- Accounts Receivable: $357k
- Prepayments: $116k

Total liabilities of $2,346m comprise:

- Accounts Payable: $310k
- Employee entitlements/PAYE payable: $508k
- GST payable: $180k
- Deferred Income: $365k
- Bank loan: $983k

Melanie Shea ACA
Financial Controller
## STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSE

Te Korowai Hauora o Hauraki Inc
For the year ended 30 June 2016

<table>
<thead>
<tr>
<th>Notes</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>$'000</td>
<td>$'000</td>
<td></td>
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</tbody>
</table>

### Revenue from exchange transactions

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government and patient funding</td>
<td>8,910</td>
<td>7,726</td>
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<tr>
<td>Other Income</td>
<td>4</td>
<td>136</td>
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</table>

### Revenue from non-exchange transactions

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant Income</td>
<td>13</td>
<td>164</td>
</tr>
<tr>
<td>Total revenue</td>
<td>9,210</td>
<td>8,461</td>
</tr>
<tr>
<td>Depreciation expense</td>
<td>5a</td>
<td>210</td>
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<tr>
<td>Amortisation expense</td>
<td>5a</td>
<td>30</td>
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<tr>
<td>Employee benefits expense</td>
<td>5a</td>
<td>6,980</td>
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<tr>
<td>Other expenses</td>
<td>5a</td>
<td>1,729</td>
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<tr>
<td>Finance expenses</td>
<td>5b</td>
<td>66</td>
</tr>
<tr>
<td>Finance costs - net</td>
<td></td>
<td>112</td>
</tr>
<tr>
<td>Total expenses</td>
<td>8,971</td>
<td>8,812</td>
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### Surplus/(deficit) for the year

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Surplus/(deficit) for the year</td>
<td>239</td>
<td>(351)</td>
</tr>
<tr>
<td>Total other comprehensive revenue and expenses</td>
<td>0</td>
<td>0</td>
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</table>

### Comprehensive revenue and expense

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comprehensive revenue and expense</td>
<td>239</td>
<td>(351)</td>
</tr>
</tbody>
</table>

For and on behalf of the Executive Committee:

H Mikaere                                           L Steel
Chairman                                            Deputy Chairman
8 November 2016                                      9 November 2016
## STATEMENT OF FINANCIAL POSITION

Te Korowai Hauora o Hauraki Inc  
As at 30 June 2016

<table>
<thead>
<tr>
<th>Notes</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>$’000</td>
<td>$’000</td>
<td></td>
</tr>
</tbody>
</table>

### ASSETS

#### Current assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and equivalents</td>
<td>6</td>
<td>779</td>
</tr>
<tr>
<td>Trade and other receivables</td>
<td>7</td>
<td>473</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>1,252</td>
<td>806</td>
</tr>
</tbody>
</table>

#### Non-current assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property, plant and equipment</td>
<td>8</td>
<td>2,632</td>
</tr>
<tr>
<td>Intangibles</td>
<td>8</td>
<td>60</td>
</tr>
<tr>
<td><strong>Total non-current assets</strong></td>
<td>2,692</td>
<td>2,740</td>
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</tbody>
</table>

**Total assets**  
3,944 3,546

### LIABILITIES

#### Current liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade and other payables</td>
<td>9</td>
<td>1,363</td>
</tr>
<tr>
<td>Provisions</td>
<td>0</td>
<td>6</td>
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<tr>
<td>Borrowings</td>
<td>10</td>
<td>68</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>1,431</td>
<td>1,202</td>
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</tbody>
</table>

#### Non-current liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Borrowings</td>
<td>10</td>
<td>915</td>
</tr>
<tr>
<td><strong>Total non-current liabilities</strong></td>
<td>915</td>
<td>985</td>
</tr>
</tbody>
</table>

**Total liabilities**  
2,346 2,187

**Net assets**  
1,598 1,359

**Net assets/equity**

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accumulated comprehensive revenue and expense</td>
<td>1,598</td>
<td>1,359</td>
</tr>
</tbody>
</table>

**Total net assets/equity**  
1,598 1,359
ACKNOWLEDGEMENTS

Kaumātua Taumata
Ngā Roopu Kaumātua o Hauraki
Hauraki Māori Trust Board
Hauraki Primary Health Organisation
Waikato District Health Board
Ministry of Health
Ministry of Social Development
Te Ngira - Whānau Ora Collective
Ngā Whānau o Hauraki
Mō tātou o Hauraki
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3506 New Zealand
Ph: 07 866 8084

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Ph: 07 884 9208

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3510 New Zealand
Ph: 07 869 5244

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